

**EVALUATION SHEET**  
**Financial Advisor Services**  
**Bid #06142013-013**  
**August 1, 2013**

Criteria	Points	First Southwest	Estrada Hinojosa	Southwest Securities	Cabrera Capital Markets	Hutchinson Shockey Early
		Avg Score	Avg Score	Avg Score	Avg Score	Avg Score
<b>Technical Merit</b>						
Qualifications/Experience	20.00	19.25	17.5	13.00	11.75	13.00
Experience with Lening Institutes	5.00	4.50	4	3.50	3.25	3.50
Capital Markets	10.00	8.75	9	5.50	7.00	5.25
Quantitative Capabilities	20.00	19.00	16.5	10.50	8.75	13.00
Availability of Resources	10.00	8.75	7	5.75	5.50	4.25
Firm's Capital	5.00	4.75	4	5.00	3.25	4.25
Fees	10.00	5.77	1.81	5.57	8.79	10.00
<b>Technical Merit Subtotal</b>	<b>80</b>	<b>70.77</b>	<b>59.81</b>	<b>48.82</b>	<b>48.29</b>	<b>53.25</b>
<b>Compliance with BDA SBEDA Goals</b>						
1. Total DBE OR HUE		0	0	0	0	0
2. Total LBE		10	10	10	6	0
3. Compliance with SBEDA Policy Goals		0	1	0	1	0
<b>SBEDA Goals Subtotal</b>	<b>20</b>	<b>10</b>	<b>11</b>	<b>10</b>	<b>7</b>	<b>0</b>
<b>Grand Total</b>	<b>100</b>	<b>80.77</b>	<b>70.81</b>	<b>58.82</b>	<b>55.29</b>	<b>53.25</b>
<b>RANK BASED ON TOTAL SCORE</b>		<b>1</b>	<b>2</b>	<b>3</b>	<b>4</b>	<b>5</b>