

Evaluation Sheet
RFP for Federal Relations Consultant
Bid #003032017-002
April 3, 2017

	Technical	Points	Podesta	The Normandy Group	Dentons
Describe relationship with the Executive Branch.		10	9.00	7.00	5.00
Describe relationship with the Career Officials in relevant Federal Agencies.		10	9.00	7.00	5.00
Describe relationship with Leadership in the U.S. Congress.		10	8.00	9.00	5.00
Describe relationship with San Antonio Area Public & Private Leadership.		10	7.00	6.00	5.00
List recipients of Federal Funding (grants/loans) attributable to your efforts over the last three years.		10	9.00	7.00	5.00
Describe your working experience with development authorities/corporations and economic development initiatives.		10	6.00	5.00	5.00
Narrative on how firm will represent Brooks.		10	9.00	7.00	1.00
Fees		10	10.00	8.33	10.00
Technical Totals		80	67.00	56.33	41.00
Small Business Economic Development Advocacy (SBEDA)					
Total SBEDA Criteria Goals		20	0.00	4.25	0.00
Grand Totals		100	67.00	60.58	41.00
RANK BASED ON TOTAL SCORE			1	2	3