

Brooks Development Authority
Balance Sheet
As of July 31, 2021
(unaudited)

ASSETS	9/30/2020	8/31/2021	YTD Change
Current Assets			
Unrestricted Cash	11,185,498	20,214,774	9,029,276
Restricted Cash	5,251,037	\$ 7,914,053	2,663,016
Total Cash	16,436,535	28,128,827	11,692,292
Accounts Receivable	3,908,971	1,583,823	(2,325,148)
Derivative Instrument-Deferred	1,338,883	1,338,883	-
Prepayments	166,567	62,365	(104,201)
Parts and Supplies Inventories	-	-	-
Total Current Assets	21,850,958	31,113,900	9,262,943
Land, Property, and Equipment			
Land	4,372,070	4,372,070	-
Depreciable Property & Equipment	189,499,102	189,499,102	-
Less: Accumulated Depreciation	(66,450,544)	(73,518,133)	(7,067,590)
Total Land, Property, and Equipment	127,420,629	120,353,039	(7,067,590)
Construction In Progress	15,485,530	20,078,061	4,592,531
TOTAL ASSETS	164,757,115	171,544,999	6,787,884

LIABILITIES AND NET ASSETS	9/30/2020	8/31/2021	YTD Change
LIABILITIES			
Accounts Payable	899,857	853,452	(46,405)
Accrued Expenses	1,541,184	1,168,903	(372,281)
JP Morgan Chase-DPT Loan	7,347,776	6,520,621	(827,155)
SECO Note I, II & III	1,942,943	1,321,209	(621,734)
Tenant's Security Deposits	170,842	170,842	-
INB Loan - Aviator Apartments	20,470,689	19,715,883	(754,806)
Due To/From BDA	22,867	91,587	68,720
Bonds Payable Series 2015	49,250,000	49,250,000	-
Bonds Payable Series 2017	36,400,000	36,400,000	-
Industrial Building	-	-	-
Lease Payable Frost Bank- Maintenance Vehicles	38,835	23,904	(14,931)
Lease Payable Frost Bank- Landscaping Equipment	16,994	5	(16,989)
Lease Payable Balboa	86,450	66,755	(19,694)
Lone Star Building 167/176 Loan	1,500,000	1,374,116	(125,884)
Other Deferred Revenue	-	-	-
Deferred Rents	1,250,000	650,052	(599,948)
Aviator Renovations - Vantage Bank	15,143	590,327	575,184
La Gloria - Bank of SA	-	991,185	991,185
Derivative Instrument	1,338,883	1,338,883	-
Total Liabilities	122,292,464	120,527,725	(1,764,739)
Net Assets			
Invested in Capital Assets Net of Related Debt	38,773,235	50,226,487	11,453,252
Unrestricted	3,691,416	790,787	(2,900,629)
Total Net Assets	42,464,651	51,017,274	8,552,623
TOTAL LIABILITIES AND NET ASSETS	\$ 164,757,115	\$ 171,544,999	\$ 6,787,884

Highlighted Items

- Total Cash - Operating shortfall, Capital Expenses, and debt service
- Additional Aviator loan for renovations of down units

Brooks Development Authority
Summary of Investment Account Balances
As of August 31, 2021
(Unaudited)

Cash Balances	30-Sep-20	31-Aug-21
UMB Corporate Trust Services	5,073,161.06	6,770,764.54
Loan Star National Bank CD	1,623,084.49	4,893,433.25
BBVA Compass Operating	9,536,022.34	15,268,400.74
BBVA Compass Lease Deposits	175,393.75	175,247.70
JP Morgan Construction Debt Service Account	79,885.12	172,422.26
Frost Bank Operating Account	51,064.87 *	1,209.76 *
Inter National Bank	2,482.00	2,564.00
Government & Agency Portfolio -- Cash Management	0.00	0.00
Texas Capital - Industrial Building 1 Money Market	0.00	0.00
Frost Commercial Lease Deposits	0.00	0.00
Frost Embassy Construction Account	0.00	0.00
Compass Money Market - POA	754,034.92	965,472.83
Treasury Portfolio -- Private Class	0.00	0.00
Comerica Bank	0.00	0.00
International Bank of Commerce	0.00	0.00
Texas Partners Bank - Bank of SA	0.00	3,903.14
Total	\$ 17,295,128.55	\$ 28,253,418.22

Allocation of Funds		
Unrestricted Funds Allocation:		
BBVA Compass Operating Account - Outstanding Checks/Deposits in Transit	112,755.82	124,595.50
JP Morgan Construction Debt Service	(0.00)	172,422.26
Frost Operating Account *	(0.00)	(0.00) *
SAWS Project Account	0.00	0.00
Unrestricted Operating Funds	\$ 112,755.82	\$ 297,017.76

Designated Funds Allocation:		
Designated Operating Reserve	4,878,879.00	11,188,097.41
Capital Fund	2,440,797.00	2,820,499.67
Infrastructure Bonds Debt Service Reserve	2,446,500.00	183,038.00
Embassy Suites Debt Service Fund	1,061,125.00	1,061,125.00
Repair & Replacement Fund	250,000.00	123,825.00
Buildings 167/176 Expenses for final build-out	100,000.00	25,894.50
General Debt Service Reserve Fund	(0.00)	(0.00)
Designated EDA Grant Reserve	0.00	0.00
Brooks Industrial I Equity and Security	0.00	0.00
Designated Operating Funds	\$ 11,177,301.00	\$ 15,402,479.58

Restricted Funds Allocation:		
UMB Corporate Trust Services (Bonds)	5,073,161.06	6,770,764.54
Bond Funds/Loans Received To be Paid in January	0.00	-
BBVA Compass Lease Deposits	175,393.75	175,247.70
Inter National Bank (Aviator)	2,482.00	2,564.00
Frost Commercial Lease Deposits	0.00	0.00
Frost Embassy Construction Account	0.00	0.00
Compass Money Market - POA	754,034.92	965,472.83
International Bank of Commerce (Hotel)	0.00	-
Town Center North	0.00	4,639,871.81
Restricted Operating Funds	\$ 6,005,071.73	\$ 12,553,920.88

Grand Total **\$ 17,295,128.55** **\$ 28,253,418.22**

* Excludes outstanding checks.

LIQUIDITY

Preston Hollow Unused Draw Down Loan	5,000,000.00
Designated Operating Reserve	11,188,097.41
Capital Fund	2,820,499.67
Infrastructure Bonds Debt Service Reserve	183,038.00
Embassy Suites Debt Service Fund	1,061,125.00
Repair & Replacement Fund	123,825.00
BBVA Compass Operating	124,595.50
Buildings 167/176 Expenses for final build-out	25,894.50
General Debt Service Reserve Fund	(0.00)
Frost Bank Operating Account	(0.00)
JP Morgan Construction Debt Service	172,422.26
TOTAL LIQUIDITY	\$ 20,699,497.34

Highlighted Items

-Total Liquidity - \$6.5M liquidity requirement on test dates in Feb and Aug
-Unrestricted Cash Liquidity less Preston Hollow Draw Down Loan: \$8.94M

BROOKS DEVELOPMENT AUTHORITY
FY 2021 Operating Budget Report Detail - Cash Basis
For the Eleven Months Ending August 31, 2021
(Unaudited)

	FY 2021 Mid-Year Budget	October Actuals	November Actuals	December Actuals	January Actuals	February Actuals	March Actuals	April Actuals	May Actuals	June* Actuals	July Actuals	August Actuals	YTD Actuals	YTD Budget	YTD Variance	YTD %	
Sources of Funds																	
Commercial Rents	4,288,401	648,441	161,672	329,653	471,092	251,776	488,833	482,526	206,146	698,666	1,540,538	322,839	5,602,181	3,931,034	1,671,147	143%	
Enterprise Revenue	1,263,114	59,887	99,142	135,395	86,476	98,008	108,651	128,098	58,421	60,279	-	-	834,357	1,157,855	(323,497)	72%	
CAM & Reimbursable	862,223	87,410	55,443	73,150	87,859	62,015	97,377	77,450	58,045	92,333	71,803	70,413	833,298	790,371	42,927	105%	
Property Owners Assessments	294,523									16,981	167,943	70,454	-	255,378	269,979	(14,601)	95%
Interest Income	24,962	111	3,035	2,318	2,445	2,454	2,118	740	717	747	750	758	16,192	22,882	(6,690)	71%	
Miscellaneous Income	71,360		20,578				415	3,457	2,100	-	10,000	320	36,870	65,413	(28,543)	56%	
Sales Proceeds Reimbursement	3,701,845				123,869	-		172,177	1,086,760				9,743,916	11,126,722	3,393,358	7,733,364	328%
Total Sources of Funds	10,506,428	795,849	339,870	540,515	771,742	414,667	700,436	863,091	1,427,071	1,019,967	1,693,545	10,138,245	18,704,998	9,630,892	9,074,106	194%	
Uses of Funds																	
Department 10 - Executive																	
1 Salaries and Wages	843,053	56,857	230,048	46,718	68,691	51,685	51,208	64,914	70,212	70,261	69,730	70,491	850,814	772,799	(78,015)	110%	
2 Employee Benefits and Taxes	162,012	18,256	17,834	10,938	6,426	13,472	12,318	19,085	16,260	23,428	12,164	22,310	172,491	148,511	(23,980)	116%	
3 Travel	8,900							909			708	2,800	4,417	8,158	3,742	54%	
4 Customer Relations	5,300		604					2,422	17	253	229	685	4,210	4,858	649	87%	
5 Admin/Other	12,541	266	1,740	484	234	1,425	5,588	\$914	2,815	865	1,019	921	16,271	11,496	(4,775)	142%	
Department 10 - Executive Total	1,031,807	75,379	250,226	58,140	75,350	66,582	69,114	88,245	89,304	94,807	83,850	97,207	1,048,203	945,823	(102,380)	111%	
Department 11 - Business Development																	
1 Salaries and Wages	189,270	18,974	12,867	12,885	13,445	13,445	16,110	24,284	19,060	19,000	11,308	11,248	172,628	173,498	870	99%	
2 Employee Benefits and Taxes	73,189	11,807	5,423	5,550	6,128	5,805	5,568	12,143	9,364	15,026	6,114	9,640	92,568	67,090	(25,478)	138%	
3 Real Estate	24,169	2,490		2,490	1,245	1,020		1,020	1,020	4,840		1,020	15,145	22,155	7,010	68%	
4 Memberships/Dues	105,000				100,000						5,000		105,000	96,250	(8,750)	109%	
5 Admin/Other	6,940	65		1,430	17	1,078	3,563	44	95	592	354		7,239	6,362	(877)	114%	
Department 11 - Business Development Total	398,569	33,336	18,289	22,355	120,835	21,349	25,241	37,492	29,540	39,458	22,776	21,908	392,579	365,355	(27,225)	107%	
Department 12 - Human Resources																	
1 Salaries and Wages	145,472	24,481	9,919	9,919	10,479	10,479	10,479	15,438	10,479	10,479	62,624	10,479	185,253	133,349	(51,904)	139%	
2 Employee Benefits and Taxes	55,597	8,733	3,583	3,515	4,768	4,316	7,242	5,878	7,633	4,485	7,429	5,110	62,693	50,964	(11,729)	123%	
3 Contract Labor/Services	43,492	578	429	414	3,500			24,167	63				29,150	39,868	10,718	73%	
4 Legal	5,500	968	516			86							1,570	5,042	3,472	31%	
5 Office Supplies	240	140	48					330	36				555	220	(334)	252%	
6 Admin/Other	16,650	190	75		80	90		366	170	165	129	57	1,322	15,263	13,941	9%	
Department 12 - Human Resources Total	266,951	35,088	14,570	13,848	18,827	14,971	17,721	46,180	18,381	15,129	70,181	15,646	280,542	244,705	(35,836)	115%	
Department 13 - Board																	
1 Salaries and Wages	40,720	4,202	2,802	2,802	2,802	2,802	2,939	4,615	3,077	3,077	3,077	3,077	35,270	37,327	2,056	94%	
2 Employee Benefits and Taxes	25,478	4,391	144	1,381	2,359	1,679	3,036	3,923	2,834	4,139	1,582	3,057	28,526	23,355	(5,171)	122%	
3 Security	4,160							720	760	320	560		2,360	3,813	1,453	62%	
4 Legal	46,593	5,504	7,837	8,081		2,946	2,193	2,946	2,473	6,558	2,774	3,462	44,771	42,710	(2,060)	105%	
5 Admin/Other	28,661	6,884	42	40				19	5,929	426	565	1,160	15,064	26,273	11,209	57%	
Department 13 - Board Total	145,612	20,982	10,825	12,303	5,160	7,426	8,169	11,503	15,032	14,958	8,317	11,315	125,990	133,478	7,487	94%	
Department 20 - Finance																	
1 Salaries and Wages	488,724	44,297	28,757	28,947	60,125	35,739	35,222	58,258	34,537	31,739	25,717	25,786	409,124	447,997	38,872	91%	
2 Employee Benefits and Taxes	215,243	25,606	14,802	14,169	13,466	14,650	29,240	33,944	24,348	34,114	11,765	26,148	242,252	197,306	(44,946)	123%	
3 Professional Services/Audit	128,980		26,800			3,195	29,051		39,026	25,114		7,500	130,685	118,232	(12,453)	111%	
4 Insurance	223,389		138,947	21,966	21,910	1,792	1,792	1,343	21,910	3,708		20,114	233,481	204,773	(28,708)	114%	
5 Bank Fees	34,423	1,003	10,197	2,818			2,826	2,942	3,078	2,749	2,895	2,666	31,174	31,555	381	99%	
6 Other	19,384	892	2,996	3,990	104	3,427		212	18	458	902	7,065	20,064	17,769	(2,295)	113%	
Department 20 - Finance Total	1,110,143	71,798	222,498	71,890	95,604	58,803	98,130	96,700	122,917	97,881	41,279	89,279	1,066,779	1,017,631	(49,148)	105%	
Department 32 - Landscape																	
1 Salaries and Wages	216,020	31,105	3,467	3,504	23,108	9,623	4,605	14,805	7,093	5,743	6,289	5,651	114,994	198,018	83,024	58%	
2 Employee Benefits and Taxes	145,195	31,315	(2,474)	6,490	27,003	7,001	18,834	31,593	21,821	29,668	5,309	16,264	192,823	133,095	(59,728)	145%	
3 Landscaping/Trees/Irrigation/Roads	46,010	258	1,044	2,168	511	6,214	5,119	12,160	5,545	7,010	2,349	1,820	44,199	42,175	(2,023)	105%	
4 Custodial	10,198	865	1,571						4,062	1,625	797	930	9,849	9,348	(501)	105%	
5 Utilities	599,574	44,196	39,852	28,580	23,549	18,772	23,855	24,024	23,554	21,352	23,086	29,308	300,129	549,609	249,481	55%	
6 Vehicles/Equipment Payment	57,216	3,096	2,927	10,154			4,149	984	1,202	884	1,242	1,353	25,991	52,448	26,457	50%	

	FY 2021															
	Mid-Year	October	November	December	January	February	March	April	May	June*	July	August	YTD	YTD	YTD	YTD
	Budget	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Actuals	Budget	Variance	%
7 Admin/Other	33,692	5,545	1,291	1,409	3,043	53	1,975	3,536	1,417	5,421	1,315	459	25,465	30,885	5,420	82%
Department 32 - Facilities Total	1,107,904	116,379	47,678	52,305	77,215	41,664	58,538	87,101	64,694	71,703	40,387	55,785	713,450	1,015,578	302,129	70%
Department - POA																
1 POA Greenline Park	320,167	7,423	8,082	11,567	2,563	5,653	13,604	34,281	19,803	17,577	18,969	55,824	195,346	293,486	98,140	67%
2 POA Security	506,160	39,139	19,853	58,696	41,211	39,149	38,714	59,670	38,767	59,259	39,563	39,190	473,212	463,980	(9,232)	102%
3 POA Medians, Sidewalks, Roads	518,581	91,324	25,180	39,033	7,466	24,545	31,293	43,281	21,774	27,828	14,636	67,205	393,564	475,366	81,802	83%
4 POA Playgrounds & Ponds	200,994	11,550	3,001	17,015		3,632	1,873	3,632	3,313	1,190	2,700	524	48,428	184,244	135,816	26%
5 POA Other	93,846	11,574	10,659	29,865		7,817	12,298	10,198	10,378	8,728	9,677	8,635	119,830	86,026	(33,804)	139%
POA - Total	1,639,748	161,011	66,775	156,176	51,240	80,795	97,782	151,063	94,035	114,582	85,545	171,377	1,230,380	1,503,102	272,722	82%
Department 41 - Information Technology																
1 Salaries and Wages	95,720	10,962	7,308	7,308	7,308	7,368	7,368	11,022	7,368	7,368	7,368	7,368	88,112	87,743	(369)	100%
2 Employee Benefits and Taxes	36,786	6,324	3,111	2,766	2,431	2,982	4,001	5,418	4,010	6,254	2,848	4,234	44,380	33,721	(10,659)	132%
3 IT Professional Services/Maintenance Agreee	35,064	3,694	130	10,570		1,765		9,350	2,174	3,695	410	12,311	44,101	32,142	(11,959)	137%
4 Computer Equip/Office Equip Lease/Softwar	59,769	3,532	2,611	3,288		3,425	3,169	4,250	3,505	5,990	11,602	7,565	48,936	54,788	5,852	89%
5 Subscriptions/Publications	22,898	600	65				1,713	2,175	1,897	43	200	798	7,491	20,990	13,498	36%
6 Other	24,904	1,641	1,423	1,661	3,534	1,623	281	896	2,349		359		13,767	22,829	9,062	60%
Department 41 - Information Technology Tot	275,142	26,753	14,648	25,593	13,273	17,163	16,532	33,110	21,303	23,350	22,787	32,276	246,787	252,213	5,426	98%
Department 50 - Marketing																
1 Salaries and Wages	320,324	34,287	23,438	23,446	24,697	24,356	24,152	36,267	25,352	25,306	24,016	24,755	290,071	293,630	3,559	99%
2 Employee Benefits and Taxes	91,989	14,858	6,044	6,494	6,279	7,095	7,190	12,976	9,704	14,899	6,630	10,341	102,509	84,323	(18,186)	122%
3 Professional Fees	297,600	40,382	31,400	16,834	12,652	17,750	47,758	22,550	22,550	30,096	13,198	27,600	282,770	272,800	(9,970)	104%
4 Sponsorships/Conferences	62,500			600				4,000	5,333		880		10,813	57,292	46,478	19%
5 Advertising	188,000	24,417	8,008	6,203		29,697	35,650	12,429	15,229	10,390		13,086	155,109	172,334	17,224	90%
6 Marketing Contract	300,000	25,000	25,000	25,000				25,000	25,000	50,000			175,000	275,000	100,000	64%
7 Ground Breaking/Special Events	75,400	65	2,000	6,570			3,000	650		68,532	5,320	20,973	107,110	69,117	(37,993)	155%
8 Other	76,656	2,887	9,368	8,954	40,027	218	115	6,549	3,636	8,110	11,147	19,235	110,246	70,268	(39,978)	157%
Department 50 - Marketing Total	1,412,469	141,895	105,258	94,102	83,655	79,116	117,866	120,421	106,804	207,332	61,191	115,990	1,233,629	1,294,764	61,135	95%
Department 60 - Planning & Development																
1 Salaries and Wages	297,044	52,219	20,964	21,052	50,675	10,515	10,421	15,823	10,575	10,595	18,288	18,268	239,395	272,290	32,895	88%
2 Employee Benefits and Taxes	92,283	19,517	8,606	(3,271)	4,012	4,631	6,211	5,942	4,944	8,080	5,284	7,060	71,016	84,593	13,578	84%
3 Other	5,091	1,169	(295)	1,696				1,200					3,769	4,667	898	81%
Department 60 - Planning & Development Tot	394,418	72,904	29,274	19,477	54,687	15,146	16,632	22,965	15,519	18,675	23,572	25,328	314,179	361,550	47,371	87%
Department 61 - Facilities Maintenance																
1 Salaries and Wages	197,928	24,282	9,427	9,427	9,103	11,350	17,231	32,188	20,962	21,416	21,174	21,200	197,760	181,434	(16,326)	109%
2 Employee Benefits and Taxes	115,154	14,867	13,974	7,043	11,059	10,163	17,684	23,296	16,388	25,654	11,397	18,694	170,220	105,558	(64,662)	161%
3 Security	34,066	7,529	233	5,735	1,498	447	1,544	7,280	1,552	945	2,307	7,480	36,551	31,227	(5,324)	117%
5 HVAC	120,576	19,395	7,017	8,486	1,230	615		6,600	10,459	13,216	4,828	8,146	79,991	110,528	30,536	72%
6 Custodial	38,455	3,993	2,389	5,207	3,166	3,245	4,085	2,570	2,570	1,845	441	5,033	34,545	35,250	705	98%
8 Utilities	12,708												-	11,649	11,649	0%
7 Repairs & Maintenance/Electrical/Plumbing	122,588	11,921	1,744	4,083	1,248	9,537	14,715	13,445	3,753	36,263	11,881	21,913	130,502	112,373	(18,129)	116%
8 Admin/Other	39,016	1,597	1,120	5,927	12,897		189	379	4,652	45	6,208	787	33,802	35,765	1,963	95%
Department 61 - Maintenance Total	680,491	83,585	35,905	45,908	40,201	35,358	55,448	85,758	60,337	99,384	58,234	83,252	683,371	623,784	(59,587)	110%
Total Uses of Funds	8,463,253	839,111	815,946	572,097	636,048	438,372	581,172	780,537	637,864	797,259	518,120	719,363	7,335,890	7,757,982	422,092	95%
Net Income (Loss) from Operatons	2,043,175	(43,263)	(476,076)	(31,582)	135,694	(23,705)	119,264	82,554	789,206	222,708	1,175,425	9,418,882	11,369,108	1,872,910	\$ 9,496,198	607%
Non Operating Revenues																
JP Morgan Chase/DPT Debt Service	1,386,525	111,374	115,553	118,295	112,837	115,553	115,544	116,866	114,273	118,123	114,276	114,292	1,266,986	1,270,981	(3,995)	100%
Grants	220,000											220,000	220,000	201,667	18,333	109%
2015 A-1 Bonds	2,446,500	195,542	195,542	208,042	208,042	208,042	208,042	208,042	208,042	208,042	208,042	208,042	2,263,458	2,242,625	20,833	101%
Hotel Debt Service Reserve	2,122,250					1,061,121						1,061,125	2,122,246	1,945,396	176,850	109%
COSA-Other Non-operating													-	-	-	0%
Tenants Utility Reimbursement	259,348	37,307	23,040	12,381	16,287	9,828	16,465	7,792	15,376	8,188	8,831	18,211	173,707	237,736	(64,029)	73%
Total Non Operating Re	6,434,623	344,223	334,134	338,718	337,166	1,394,544	340,051	332,699	337,691	334,353	331,149	1,621,670	6,046,397	5,898,404	147,993	103%
Non Operating Expenditures																
JP Morgan Chase/DPT Debt Service Paymen	1,386,525	111,374	115,553	118,295	112,837	115,553	115,544	116,866	114,273	118,123	114,276	114,292	1,266,986	1,270,981	3,995	100%
2015 A-1 Bonds Debt Service Payment	2,446,500	195,542	195,542	208,042	208,042	208,042	208,042	208,042	208,042	208,042	208,042	208,042	2,263,458	2,242,625	(20,833)	101%

	FY 2021															
	Mid-Year Budget	October Actuals	November Actuals	December Actuals	January Actuals	February Actuals	March Actuals	April Actuals	May Actuals	June* Actuals	July Actuals	August Actuals	YTD Actuals	YTD Budget	YTD Variance	YTD %
2015 B-1 Bonds Debt Service Payment	504,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	42,000	462,000	462,000	-	100%
2015 B-2 Bonds Debt Service Payment	520,625	43,385	43,385	43,385	43,385	43,385	43,385	43,385	43,385	43,385	43,385	43,385	477,240	477,240	(0)	100%
2017 A-1 Bonds Debt Service Payment	243,750	20,313	20,313	20,313	20,313	20,313	20,313	20,313	20,313	20,313	20,313	20,313	223,438	223,438	-	100%
SECO Debt Service Payment	647,965					215,988			215,988			215,988	647,964	593,968	(53,996)	109%
Tenants Utility Expenditures	259,348	32,375	24,167	15,867	16,622	12,868	13,311	13,527	17,443	15,768	15,628	22,040	199,615	237,736	38,120	84%
Hotel Debt Service	2,122,250					1,061,121						1,061,125	2,122,246	1,945,396	(176,850)	109%
Lone Star Debt Service - OKIN	218,706	4,688	17,233	17,233	17,233	17,233		17,233	17,233	17,233	17,233	17,233	159,785	200,481	40,696	80%
Total Non Operating Ex	8,349,669	449,676	458,193	465,135	460,431	1,736,502	442,594	461,366	678,676	464,863	460,877	1,744,418	7,822,733	7,653,863	(168,869)	102%
Total Non Operating Revenues & Expendit	(1,915,046)	(105,453)	(124,058)	(126,417)	(123,266)	(341,959)	(102,544)	(128,666)	(340,986)	(130,510)	(129,728)	(122,748)	(1,776,335)	(1,755,459)	\$ 20,876	101%
Net Income (Loss) after Operations & Debt	128,129	(148,716)	(600,134)	(157,998)	12,428	(365,663)	16,720	(46,113)	448,221	92,197	1,045,697	9,296,134	9,592,773	117,451	9,517,074	8167%

Highlighted Items

-Semi Annual Hotel Debt Service Paid February (\$1.06M)

*Revised

Brooks Development Authority
Unaudited Capital Budget Report - Cash Basis
As of August 31, 2021

Sources	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
Bond - Infrastructure	\$ 200,000	226,023	-	-	-	-	-	-	226,023	18,877,096	19,103,120
Greenline Park to Mission Reach	\$ 1,520,497	-	-	-	1,035,459	-	-	-	1,035,459	347,945	1,383,403
COSA Bond Projects	\$ 887,239	-	328,825	-	-	-	-	-	328,825	1,556,197	1,885,023
Brooks Repair & Replacement Fund	\$ 162,027	-	-	-	-	-	-	126,175	126,175	-	126,175
Construction Loans	\$ 1,412,500	-	-	-	-	1,422,015	-	-	1,422,015	5,869,117	7,291,132
Brooks Capital Contribution\Land Sales	\$ 3,279,945	-	-	-	-	-	-	960,918	960,918	12,805,505	13,766,423
POA - Special Assessment	\$ 669,300	-	-	-	-	-	428,719	-	428,719	106,776	535,495
Brooks Equity Contribution	\$ 125,000	-	-	-	-	-	-	125,000	125,000	-	125,000
Total Sources	8,256,508	226,023	328,825	-	1,035,459	1,422,015	428,719	1,212,093	4,653,134	40,626,141	45,279,275

Uses	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
Infrastructure Projects											
UNIT 20C SEWER	\$ 200,000	114,223	-	-	-	-	-	-	114,223	-	114,223
GREENLINE PARK LINKAGE TO MISSION REACH	\$ 1,520,497	-	-	-	1,035,459	-	-	215	1,035,674	431,810	1,467,483
RESEARCH PLAZA EXTENSION - INNER CIRCLE TO PRESA	\$ 184,100	-	143,407	-	-	-	-	-	143,407	783,045	926,452
SNB TO LYSTER TO AVIATION	\$ 653,139	-	134,907	-	-	-	-	-	134,907	1,042,513	1,177,420
INNER CIRCLE	\$ 50,000	-	37,527	-	-	-	-	-	37,527	464,733	502,261
Total Infrastructure Projects	2,607,736	114,223	328,825	-	1,035,459	-	-	215	1,478,722	4,104,411	5,583,132

Vertical Projects	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
AVIATOR - LEGAL	\$ 150,000	-	-	-	-	-	-	141,909	141,909	3,985	145,894
BUILDING 176 RENOVATION	\$ -	-	-	-	-	-	-	1,720	1,720	3,723,019	3,724,739
BUILDING 167 RENOVATION	\$ 80,106	-	-	-	-	-	-	74,106	74,106	3,146,233	3,220,338
LA GLORIA	\$ 2,033,628	-	-	-	-	846,759	-	125,000	971,759	44,228	1,015,987
MEDICAL OFFICE BUILDING	\$ -	-	-	-	-	-	-	-	-	574,351	574,351
Total Vertical Projects	2,263,734	-	-	-	-	846,759	-	342,735	1,189,493	10,019,204	11,208,697

Landscape Projects	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
POND RENOVATIONS (POA SPECIAL ASSESSMENT)	\$ 411,719	-	-	-	-	-	311,719	65,112	376,831	28,281	405,112
Total Landscape Projects	\$ 411,719	-	-	-	-	-	311,719	65,112	376,831	28,281	405,112

Tenant/Campus Improvements	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
DEMOLITION	\$ -	-	-	-	-	-	-	-	-	2,275	2,275
Pavilion Demolition								5,200	5,200		5,200
B705 Demolition								20,707	20,707		20,707
WAYFINDING SIGNS (POA SPECIAL ASSESSMENT)	\$ 37,240	-	-	-	-	-	10,000	-	10,000	13,760	23,760
PARK CANOPIES (POA SPECIAL ASSESSMENT)	\$ 116,450	-	-	-	-	-	-	-	-	45,550	45,550
POA CAMPUS-WIDE SIGNAGE (POA SPECIAL ASSESSMENT)	\$ 15,000	-	-	-	-	-	4,500	-	4,500	-	4,500
DOG PARK (POA SPECIAL ASSESSMENT)	\$ 219,313	100,021	-	-	-	-	100,000	29,095	229,116	86,450	315,566
PAVERS IN THE PARK FOR FOOD TRUCKS (POA SPECIAL ASSESSMENT)	\$ 70,000	-	-	-	-	-	2,500	-	2,500	-	2,500
HILL CROSSWALK	\$ -	-	-	-	-	-	-	-	-	-	-
NORTH HILL PARKING LOT	\$ -	-	-	-	-	-	-	-	-	-	-
STREET REPAIRS	\$ -	-	-	-	-	-	-	366	366	37,008	37,374
COMPASS ROSE ADA COMPLIANCE	\$ 96,393	-	-	-	-	-	-	83,527	83,527	53,607	137,134
COMPASS ROSE (add with CR - ADA)	\$ -	-	-	-	-	-	-	-	-	6,093	6,093
COMPASS ROSE BUILDING 532 RENOVATIONS	\$ -	-	-	-	-	-	-	-	-	132,661	132,661
Total Tenant/ Campus Improvements	\$ 569,396	100,021	-	-	-	-	117,000	138,894	355,915	529,517	885,432

MISC	FY2021 Budget	Brooks Bonds	CoSA Funding	SARA Grant	Bexar Cty Funding	Commercial Loans	POA Special Assessment	Brooks Cash	Totals	Prior Fiscal Years	Total
CAPITAL LEGAL FEES	\$ 150,000	-	-	-	-	-	-	139,289	139,289	482,447	621,736
PRE-DEVELOPMENT - MULTIPLE PROJECTS	\$ 215,020	11,357	-	-	-	-	-	121,487	132,843	517,688	650,531
BROKER'S COMMISSIONS	\$ 447,942	-	-	-	-	-	-	221,203	221,203	952,263	1,173,466
STREET RENAMING	\$ 14,000	-	-	-	-	-	-	7,527	7,527	60,105	67,632
REPAIR & REPLACEMENT / B160 Roof Repairs	\$ 162,027	-	-	-	-	-	-	126,175	126,175	35,721	161,896
ARCHITECTURE/ENGINEERING	\$ -	423	-	-	-	-	-	45,488	45,911	208,435	254,346
BUILDING 170 ROOF REPAIRS	\$ -	-	-	-	-	-	-	-	-	-	-
BUILDING 160 LOBBY RENOVATIONS	\$ -	-	-	-	-	-	-	3,968	3,968	-	3,968
RESIDENTIAL INFILL PILOT PROGRAM	\$ -	-	-	-	-	-	-	-	-	35,803	35,803
BUILDING MAKE-READY	\$ 50,000	-	-	-	-	-	-	-	-	-	-
LF007 ENVIRONMENT INSURANCE	\$ -	-	-	-	-	-	-	-	-	-	-
CONTINGENCY	\$ 150,000	-	-	-	-	-	-	-	-	-	-
TRANSFER OUT TO OPERATING BUDGET - CAPITAL PROJECTS	\$ -	-	-	-	-	-	-	-	-	1,447,831	1,447,831
AVIATOR RENOVATIONS	\$ 600,000	-	-	-	-	575,257	-	-	575,257	-	575,257
Total Other	\$ 1,788,989	11,780	-	-	-	575,257	-	665,137	1,252,173	4,107,850	5,360,023
TOTAL USES	7,641,574	226,023	328,825	-	1,035,459	1,422,015	428,719	1,212,093	4,653,134	18,789,262	23,442,397
NET	614,934	-	-	-	-	-	-	-	-	21,836,878	21,836,878

BROOKS DEVELOPMENT AUTHORITY
STATEMENT OF CASH FLOWS
FOR THE ELEVEN MONTHS ENDED AUGUST 31, 2021
(Unaudited)

	<u>FY 2021</u>
CASH FLOWS FROM OPERATING ACTIVITIES	
Receipts from tenants and others	10,374,439
Payments to employees	(3,005,160)
Payments to suppliers for goods and services	(8,660,081)
Interest received	\$15,844
Net Cash (Used for) Provided by Operating Activities	<u>(1,274,958)</u>
CASH FLOWS FROM INVESTING ACTIVITIES	
Land sale proceeds	\$17,362,315
Purchase of CD	<u>(\$3,255,795)</u>
Net Cash (Used for) Provided by Investing Activities	\$14,106,520
CASH FLOWS FROM FINANCING ACTIVITIES	
Proceeds from loans	\$1,977,608
Payments on loans	(\$1,429,360)
Interest payments	(\$7,650,323)
Transfers	\$5,130,494
Net Cash (Used for) Provided by Financing Activities	<u>(\$1,971,581)</u>
CASH FLOWS FROM NON-CAPITAL FINANCING ACTIVITIES	
Contributions from local and federal governments	<u>832,310</u>
Net Cash (Used for) Provided by Non-Capital Financing Activities	832,310
NET (DECREASE) INCREASE IN CASH	\$11,692,292
CASH AND CASH EQUIVALENTS BALANCE AT BEGINNING OF PERIOD	\$16,436,535
CASH AND CASH EQUIVALENTS BALANCE AT THE END OF THE PERIOD	\$28,128,827

**Heritage Oaks
FY21 Financial Statements
August 31, 2021**

	FY 2021 Orig Budget	FY 2021 Actuals Oct-20	FY 2021 Actuals Nov-20	FY 2021 Actuals Dec-20	FY 2021 Actuals Jan-21	FY 2021 Actuals Feb-21	FY 2021 Actuals Mar-21	FY 2021 Actuals Apr-21	FY 2021 Actuals May-21	FY 2021 Actuals Jun-21	FY 2021 Actuals YTD	FY 2021 Budget YTD	Act as % of Bud	Variance To Budget
Revenue:														
Rent	2,183,809	182,941	181,552	180,406	177,611	179,046	164,857	136,692	114,468		1,317,571	1,455,873	90.5%	(138,301)
Other	54,040	8,646	7,902	6,608	6,493	4,847	4,802	3,341	5,470		48,109	36,027	133.5%	12,082
TOTAL REVENUE	2,237,849	191,586	189,454	187,014	184,104	183,892	169,659	140,033	119,937		1,365,680	1,491,899	91.5%	(126,219)
Expenditures:														
Payroll	278,792	19,665	20,450	17,466	22,912	22,789	22,427	19,183	19,839		164,731	185,861	88.6%	(21,130)
Utilities	106,710	1,106	(6,279)	8,527	(9,015)	1,615	5,877	7,186	1,619		10,636	71,140	15.0%	(60,504)
Maintenance & Repair	289,572	45,624	26,171	24,774	17,974	26,052	19,220	30,514	20,148		210,478	193,048	109.0%	17,430
Marketing	22,798	2,739	2,485	1,702	1,397	1,064	1,245	368	1,067		12,068	15,199	79.4%	(3,131)
Administrative	28,094	2,647	4,094	(176)	2,112	2,225	3,689	1,904	2,736		19,230	18,729	102.7%	501
Management Fee	90,000	7,663	7,578	7,481	7,364	7,356	6,786	5,601	4,798		54,627	60,000	91.0%	(5,373)
Total Expenditures	815,966	79,444	54,499	59,774	42,744	61,100	59,244	64,757	50,207		471,769	543,977	86.7%	(72,208)
Net Operating Income	1,421,883	112,142	134,955	127,240	141,359	122,792	110,415	75,277	69,730		893,911	947,922	94.3%	(54,011)
Capital Expenditures	152,350	18,821	21,919	31,972	16,545	18,045	27,454	21,838	35,338		191,932	101,567	189.0%	90,366
Net Income	1,269,533	93,321	113,036	95,268	124,814	104,747	82,961	53,438	34,392		701,978	846,355	82.9%	(144,377)
Cash Transfer to BDA	1,319,496	59,887	99,142	135,395	86,476	98,008	108,651	128,098	58,421	60,279	834,356	879,664	94.8%	(45,308)
Occupancy		93.87%	93.25%	92.02%	92.02%	88.96%	74.23%	67.48%	55.21%	39.88%	77.44%	94.08%		
Market Rent per Square Foot		\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04	\$ 1.04			
Actual Rent per Square Foot		\$ 0.95	\$ 0.96	\$ 0.96	\$ 0.96	\$ 0.96	\$ 0.96	\$ 0.96	\$ 0.95	\$ 0.84	\$ 0.94			

The Aviator
FY21 Financial Statements
August 31, 2021

	FY 2021 Orig Budget	FY 2021 Actuals Oct-20	FY 2021 Actuals Nov-20	FY 2021 Actuals Dec-20	FY 2021 Actuals Jan-21	FY 2021 Actuals Feb-21	FY 2021 Actuals Mar-21	FY 2021 Actuals Apr-21	FY 2021 Actuals May-21	FY 2021 Actuals Jun-21	FY 2021 Actuals Jul-21	FY 2021 Actuals Aug-21	FY 2021 Actuals YTD	FY 2021 Budget YTD	Act as % of Bud	Variance To Budget
Revenue:																
Rent	2,649,745	215,846	212,960	212,695	213,292	207,138	215,444	227,903	232,582	229,746	235,125	229,108	2,431,839	2,428,933	100.1%	2,906
Other	449,924	30,570	29,651	28,285	34,818	30,377	32,780	30,945	32,412	36,921	39,449	32,405	358,612	412,430	87.0%	(53,819)
Total Revenue	3,099,669	246,416	242,611	240,980	248,110	237,515	248,223	258,848	264,994	266,667	274,574	261,513	2,790,451	2,841,363	98.2%	(50,913)
Expenditures:																
Payroll	373,434	29,384	22,948	22,005	23,925	26,694	23,762	31,037	29,420	25,274	23,345	29,784	287,579	342,315	84.0%	(54,735)
Administrative	69,055	5,557	5,524	4,367	4,626	5,016	4,351	5,842	6,305	3,539	5,082	5,841	56,050	63,300	88.5%	(7,251)
Advertising & Marketing	54,860	4,678	5,028	2,302	3,672	2,998	4,513	3,062	3,513	3,760	4,267	3,167	40,961	50,288	81.5%	(9,327)
Repairs & Maintenance	45,360	4,015	2,126	1,499	345	2,463	3,281	1,245	2,697	5,277	1,079	1,725	25,751	41,580	61.9%	(15,829)
Contracted Services	73,645	8,831	6,096	5,731	5,537	6,283	5,727	5,849	6,560	6,287	5,724	6,206	68,831	67,508	102.0%	1,323
Unit Preparation	62,930	4,206	4,785	1,037	2,740	3,476	5,950	3,396	2,726	3,207	4,892	5,798	42,214	57,686	73.2%	(15,472)
Utilities	263,280	23,021	24,159	22,639	23,608	21,019	22,361	25,584	23,619	24,357	23,168	24,986	258,520	241,340	107.1%	17,180
Management Fees	123,977	9,811	9,519	9,625	9,522	9,730	9,802	9,841	10,358	10,564	10,816	10,461	110,049	113,646	96.8%	(3,597)
Taxes	72,900	6,353	6,200	6,326	6,300	6,369	7,043	7,138	7,414	7,221	7,193	7,276	74,832	66,825	112.0%	8,007
Insurance	92,424	8,139	8,139	7,587	7,592	7,587	7,587	7,587	7,597	22,497	22,488	22,488	129,287	84,722	152.6%	44,565
Total Expenditures	1,231,865	103,995	94,524	83,118	87,867	91,635	94,377	100,582	100,209	111,982	108,053	117,730	1,094,074	1,129,210	96.9%	35,136
Net Operating Income	1,867,804	142,421	148,087	157,862	160,243	145,880	153,846	158,266	164,785	154,685	166,521	143,783	1,696,377	1,712,154	99.1%	(15,777)
Partnership Expenses	34,997	2,007	11,301	18	986	20,987	71	13	-	-	546		35,930	32,081	112.0%	3,849
Capital Expenditures	103,120	1,095	8,615	2,726	1,235	19,023	10,093	3,509	12,586	30,586	15,699	4,546	109,714	94,527	116.1%	15,187
	138,117	3,103	19,915	2,744	2,222	40,010	10,164	3,523	12,586	30,586	16,245	4,546	145,643	126,607	115.0%	(19,036)
Net Income before Debt Service	1,729,687	139,319	128,171	155,118	158,021	105,870	143,682	154,743	152,199	124,099	150,276	139,237	1,550,733	1,585,546	97.8%	(34,813)
Debt Service:																
Debt Service (Vantage)	1,679,724	136,577	136,577	136,577	136,577	136,577	136,577	120,708	122,055	118,615	119,474	121,105	1,421,421	1,539,747	92.3%	118,326
Net Income after debt service	49,963	2,741	(8,406)	18,540	21,444	(30,707)	7,105	34,035	30,143	5,484	30,801	18,133	129,313	45,799	282.3%	83,513
Net Cash Available for Distribution (Shortfall)	49,963	2,741	(8,406)	18,540	21,444	(30,707)	7,105	34,035	30,143	5,484	30,801	18,133	129,313	45,799	282.3%	83,513
Occupancy		86.42%	85.70%	85.70%	87.50%	87.14%	91.78%	95.30%	93.57%	92.85%	94.29%	95.00%	90.48%	84.94%		
Market Rent per Square Foot		\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32	\$ 1.32		
Actual Rent per Square Foot		\$ 1.18	\$ 1.18	\$ 1.17	\$ 1.17	\$ 1.18	\$ 1.16	\$ 1.17	\$ 1.18	\$ 1.21	\$ 1.19	\$ 1.21	\$ 1.18			

**Embassy Suites
FY21 Financial Statement
August 31, 2021**

	FY 2021 Budget	FY 2021 Actuals Oct-20	FY 2021 Actuals Nov-20	FY 2021 Actuals Dec-20	FY 2021 Actuals Jan-21	FY 2021 Actuals Feb-21	FY 2021 Actuals Mar-21	FY 2021 Actuals Apr-21	FY 2021 Actuals May-21	FY 2021 Actuals Jun-21	FY 2021 Actuals Jul-21	FY 2021 Actuals Aug-21	FY 2021 Actuals YTD	FY 2021 Budget YTD	Act vs Bud %	Variance To Budget
Revenue:																
Room Revenue	4,979,052	311,675	286,313	303,030	314,287	367,123	513,014	508,360	521,030	606,384	664,498	539,105	4,934,819	4,564,131	108.1%	370,688
Food & Beverage	1,979,238	88,457	78,485	85,203	102,578	135,833	145,149	157,707	180,168	173,695	229,747	157,890	1,534,912	1,814,302	84.6%	(279,390)
Spa	288,464	16,878	11,438	13,253	16,521	17,668	20,300	18,883	25,831	23,358	22,732	19,245	206,107	264,425	77.9%	(58,318)
Other Revenue	91,369	5,929	6,213	4,246	5,509	6,381	8,340	7,238	6,686	9,058	9,901	7,227	76,728	83,755	91.6%	(7,027)
TOTAL REVENUE	7,338,123	422,939	382,449	405,732	438,895	527,004	686,803	692,187	733,715	812,495	926,878	723,467	6,752,565	6,726,613	100.4%	25,953
Variable Expenses	2,656,961	142,597	136,263	151,604	159,532	167,147	214,495	209,414	236,041	250,309	281,770	249,847	2,199,019	2,435,548	90.3%	(236,529)
Gross Margin	4,681,162	280,342	246,187	254,128	279,363	359,857	472,308	482,773	497,674	562,186	645,108	473,620	4,553,547	4,291,065	106.1%	262,481
Administrative Expenses																
Franchise Fees	594,549	40,729	37,786	38,804	41,348	45,338	64,506	65,485	67,072	72,833	83,392	71,093	628,386	545,003	115.3%	83,383
Administrative and General	590,676	41,788	45,034	46,317	43,124	42,379	42,904	47,583	48,556	51,125	52,918	45,547	507,276	541,453	93.7%	(34,177)
Sales and Marketing	1,102,325	65,803	61,875	64,076	64,603	68,863	90,470	87,763	87,623	93,963	101,639	87,552	874,230	1,010,465	86.5%	(136,235)
Engineering	308,540	21,495	23,876	21,060	25,839	24,065	30,513	15,598	24,612	28,203	24,951	32,676	272,888	282,828	96.5%	(9,941)
Utilities	333,910	29,918	24,955	23,866	28,065	23,637	28,477	33,127	31,834	35,070	42,132	36,642	337,723	306,084	110.3%	31,638
Total Administrative Expenses	2,930,000	199,733	193,526	194,123	202,978	204,283	256,870	249,556	259,698	281,194	305,032	273,510	2,620,502	2,685,833	97.6%	65,331
Other Expenses																
Management Fee	194,619	11,238	10,126	10,844	11,902	14,275	18,570	18,804	20,112	22,260	25,608	19,751	183,490	178,401	102.9%	5,090
Insurance	110,676	9,639	9,639	13,358	13,358	13,358	13,358	13,358	13,358	13,358	13,358	13,358	139,499	101,453	137.5%	38,046
Total Other Expenses	305,295	20,877	19,765	24,202	25,260	27,633	31,928	32,162	33,469	35,618	38,966	33,109	322,990	279,854	115.4%	(43,136)
Net Income before debt service	1,445,867	59,732	32,896	35,803	51,125	127,942	183,510	201,055	204,507	245,375	301,110	167,001	1,610,055	1,325,378	121.5%	284,677
Debt Service:																
Hotel Contribution	1,445,867	-	-	-	-	-	-	-	-	-	-	-	1,061,125	1,061,125	80.1%	(264,253)
Brooks Contribution	676,133	-	-	-	-	1,061,125	-	-	-	-	-	-	1,061,125	619,789	171.2%	441,336
Total Special Facility Debt Service	2,122,000	-	-	-	-	1,061,125	-	-	-	-	-	-	1,061,125	2,122,250	109.1%	177,083
Net Income	(676,133)	59,732	32,896	35,803	51,125	(933,183)	183,510	201,055	204,507	245,375	301,110	(894,124)	(512,195)			
Cash Transfer from Operations																
Excess/(Shortfall) for Debt Service Payment		-	-	-	-	(1,061,125)	-	-	-	-	-	-	(1,061,125)	(2,122,250)		

Occupancy	60.30%	58.00%	58.40%	62.20%	73.40%	84.30%	80.70%	76.80%	88.80%	91.10%	79.40%	73.95%	67.90%
Average Daily Rate	\$ 106.88	\$ 105.53	\$ 107.23	\$ 104.45	\$ 114.44	\$125.80	\$134.66	\$140.36	\$145.98	\$150.78	\$ 140.39	\$ 125.14	\$ 128.51
Revpar	\$ 64.45	\$ 61.18	\$ 62.66	\$ 64.99	\$ 84.05	\$106.08	\$108.62	\$107.74	\$129.57	\$137.41	\$ 111.48	\$ 94.38	\$ 87.20